

Message Text

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PAGE 01 QUITO 05107 030003Z

63

ACTION SS-30

INFO OCT-01 ISO-00 /031 W

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R 022235Z AUG 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 1979

C O N F I D E N T I A L QUITO 5107

STADIS

EXDIS

E.O. 11652: GDS

TAGS: ENRG, EC

SUBJ: PETROLEUM: ADA NEGOTIATIONS WITH GOE

REF: QUITO 5104

1. FURTHER TO REFTTEL, WE HAVE BEEN INFORMED BY SOURCE I CONSIDER RELIABLE THAT ADA WILL BE COMPENSATED EVEN IF IT DOES NOT GET THE CONTRACT; THAT THE GOE IS CONVINCED THAT ADA HAS ACTED IN GOOD FAITH, AND THAT, BEING CONVINCED OF THIS, THE GOE WANTS TO BE CAREFUL NOT TO HARM THE CLIMATE FOR INVESTMENT. AS A MATTER OF FACT, DESPITE THE POLITICAL SENSITIVITY SURROUNDING ADA, THE GOE'S ATTITUDE TOWARD THE COMPANY IS REPORTED TO BE NOT AT ALL UNFAVORABLE. THERE ARE EVEN SOME IN THE GOE WHO HAVE SUGGESTED THAT ADA ENTER THE BIDDING UNDER A DIFFERENT NAME IN ORDER THAT THERE WOULD BE LESS CHANCE OF A POLITICAL UPROAR IN CASE THE COMPANY WON THE BID.

2. PRESENT PLANS, WHICH LIKE ALL THINGS HERE ARE SUBJECT TO CHANGE, ARE FOR THE GOE TO ASK FOR LETTERS OF INTENT FROM BIDDERS WITH A DEADLINE OF APPROXIMATELY AUGUST 25.
BREWSTER

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, EXPLORATION, CONTRACTS, COMPENASTION
Control Number: n/a
Copy: SINGLE
Draft Date: 02 AUG 1974
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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